

## WIN WITH TALBOT ON ALTERNATIVE RISK



Our wealth of experience and capabilities adds value to every risk

Talbot has created the Alternative Risk class of business to develop a portfolio of specialist and emerging exposures, using innovative or alternative solutions.



### Solutions orientated

There may be times when there is a need to mitigate a substantial risk that is not addressed effectively in the traditional insurance or financial markets. Talbot helps brokers and clients address these challenging exposures by providing highly customised, innovative programmes. We have the vision to design innovative solutions and the expertise, resources and financial strength to implement them. No matter how complex the risk, our flexibility, capacity and expertise make a difference.



### Relationship driven

Relationships are at the heart of our offering. We see the value and benefits of working with brokers and clients long-term and always try to find a solution where we can. No matter how complex the risk, our flexibility, capacity and expertise make a difference.



### AIG Group

Our relationship with our parent AIG brings huge benefits from brokers and clients in terms of our capabilities. They share their insights into emerging trends, and we cooperate when it helps to provide marketing leading solutions for our clients and brokers.

## Talbot's Alternative Risk sweet spots



### Intangible Assets



### Microinsurance



### Parametrics

## The team

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