

WIN WITH TALBOT ON

# INTERNATIONAL PROPERTY D&F



A broad risk appetite in support of long-term relationships, underwritten by a highly experienced team focused on excellent service levels.

Here's how Talbot's International Property team helps brokers win and retain business:



## An extensive appetite

Talbot's long-established International Property book spans risks across multiple territories and a wide array of industries. Our appetite is broad, consistent, and transparent, to give our brokers a reliable source of capacity.



## Alignment with brokers

Talbot's International Property D&F team prides itself on meaningful, long-term relationships. We're a leading market in designing tailor-made insurance solutions that best match our clients' needs. We put high service levels at the forefront of our strategic goals, delivered both at the box and on e-placing platforms.



## Varied, deep experience

We're a dynamic team with an established reputation, a cohesive strategy, and skills ranging from cat modelling to wordings. Our experience and expertise makes us one of the market leaders. This, coupled with our nimble approach and ability to provide terms where local and other markets aren't able to provide capacity, makes us a reliable and trusted partner.



## We're here to pay claims

We understand the importance of claims handling. Our Property claims leaders understand their work is what builds our reputation on the ground, which they protect fiercely through their dedication to market-leading service and utmost fairness. They manage claims with a high degree of care and sensitivity.



## We understand risk

We have market-leading Catastrophe Modelling and Wording teams, to complement our underwriting experience. This means that we understand our client's risks and can offer tailor-made solutions.



## Dual Stamp

Our Dual Stamp is a unique way for the market to access AIG capacity alongside Lloyd's capacity through Talbot. It allows clients to leverage Talbot's catastrophe modelling, data and analytics capabilities, and Lloyd's licences, as well as the global expertise and risk engineering services of AIG.

## Talbot's International Property D&F sweet spots



**Hotels**



**Financial Institutions**



**Utilities**



**Healthcare**



**Manufacturing**



**Municipalities**



**Retail**



**Well risk managed industrial occupancies**



## We are cautious about: \*

- Underground mining
- Heavy metals and petrochemicals

\*But please come and discuss your requirements with us. We may need more information and additional terms or limits may apply if cover is offered. All offers of cover are subject to sanctions checks.

## The team

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