

**TALBOT**An **AIG** company

# WIN WITH TALBOT ON POLITICAL RISK



## Responsive, transparent, reliable leaders

Here's how Talbot's Political Risk team helps brokers win and retain business:



### Highly experienced

Talbot's Political Risk team has a wealth of market experience, having been active in this class for more than two decades. In doing so we have built up a deep understanding of the Political Risk and Credit market.



### Thorough underwriting

We are detail oriented, process driven, and thorough in our underwriting approach. We strive for transparency and with our extensive due diligence, we create value by explaining the justifications for every indication and declination. We have two dedicated credit analysts and also have access to a number of external intelligence providers.



### Service focused

The Talbot Political Risk underwriting ethos is centred around collaboration and discussion. The team value diversity of opinion and analysis which serves to ensure thorough and comprehensive underwriting. We are a global team, able to service clients in London, New York and Singapore.



### Claims excellence

We have a 20+ year track-record of paying Political Risk claims and our claims team maintains strong relationships with their broker counterparts. The community of satisfied clients and brokers who have remained with Talbot since the book was started is testimony to the satisfaction delivered by our dedicated, responsive claims team.



### Reliable & consistent

The experience and expertise of our underwriters means we have many deeply established relationships with key brokers and clients. These relationships underpin the quality and longevity of the Talbot Political Risk book.

## Talbot's Political Risk sweet spots



For credit business the Talbot Political Risk team is targeting investment-grade borrowers, or equivalent. We have appetite for term loans, revolving facilities, asset backed facilities, derivatives, bonds and project finance.



For emerging market sovereign risk we have long-standing relationships with leading multilateral and financial entities and support on a number of globally strategic infrastructure projects.



Talbot is a lead market for traditional equity and lenders form political risk insurance for sustainable investments, both fixed and mobile assets. We are able to consider a wide range of industries and geographies for this class of business.

## Talbot's Political Risk areas of growth



### Derivatives



### Capital call facilities



### Trade finance



### Project finance

## The team

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