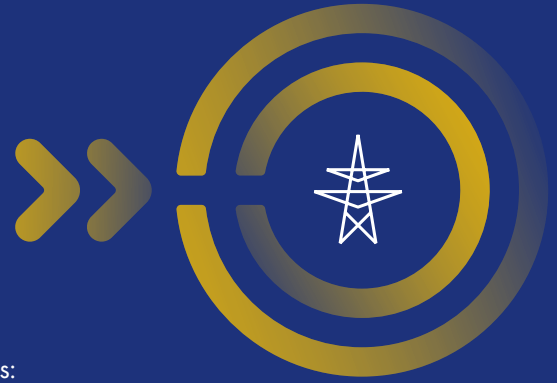


# WIN WITH TALBOT ON ENERGY LIABILITIES



Our wealth of experience adds value to every risk.  
Here's how Talbot's Energy Liabilities team helps brokers win and retain business:



### Service-driven approach

Our team has been operating in this class for decades so has built up a wealth of experience and expertise. We understand that flexibility and responsiveness are key, particularly around wordings so we focus on offering an advanced, constantly evolving suit of bespoke solutions for complex energy risks.



### Breadth of appetite

Talbot's Energy Liability team has a broad appetite ranging from exploration and production, drilling contractors, service providers and offshore construction/ decommissioning.



### Relationship driven

Relationships are at the heart of our offering. We see the value and benefits of working with brokers and clients long-term and always try and find a solution where we can. We combine this approach with data to provide brokers and clients with high quality insights.



### Claims exceptionalism

Talbot's dedicated energy claims team is exceptionally knowledgeable and experienced. They manage claims efficiently and with a high degree of care and sensitivity. They've been around long enough to understand that claims are the foundation of enduring relationships.



### Experienced & personable

Talbot's team has more than 50 years' experience in underwriting energy liability. We're approachable, knowledgeable and have a global reach across our London and US offices. Our team offers a local perspective together with a wider world view and they have the authority to underwrite locally.




### AIG Group


Our relationship with our parent AIG brings huge benefits for brokers and clients in terms of our capabilities. They share their insights into emerging trends, and we cooperate when it helps to provide market leading solutions for our clients and brokers.

## Talbot's Energy Liability Sweet Spots

We consider almost any offshore energy risk.

 **Energy contractors** (all upstream energy contractors such as drilling contractors and well service companies for on and offshore exposures)

 **Exploration and production, upstream operators** (covers exploration and production including finding, augmenting, producing and merchandising oil and gas)

 **Offshore construction & decommissioning** (construction of assets, sub-sea or surface – includes fabrication and procurement onshore, plus decommissioning – removal and sometimes disposal of offshore assets)

## The team

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