

## WIN WITH TALBOT ON INTERNATIONAL PROPERTY D&F

A broad risk appetite in support of long-term relationships, underwritten by a highly experienced team focused on excellent service levels.

Here's how Talbot's International Property team helps brokers win and retain business:



### An extensive appetite

Talbot's long-established International Property book spans risks across multiple territories and a wide array of industries. Our appetite is broad, consistent, and transparent, to give our brokers a reliable source of capacity.



### Alignment with brokers

Talbot's International Property D&F team prides itself on meaningful, long-term relationships. We're a leading market in designing tailor-made insurance solutions that best match our clients' needs. We put high service levels at the forefront of our strategic goals, delivered both at the box and on e-placing platforms.



### Varied, deep experience

We're a dynamic team with an established reputation, a cohesive strategy, and skills ranging from cat modelling to wordings. Our experience and expertise makes us one of the market leaders. This, coupled with our nimble approach and ability to provide terms where local and other markets aren't able to provide capacity, makes us a reliable and trusted partner.



### We're here to pay claims

We understand the importance of claims handling. Our Property claims leaders understand their work is what builds our reputation on the ground, which they protect fiercely through their dedication to market-leading service and utmost fairness. They manage claims with a high degree of care and sensitivity.



### We understand risk

We have market-leading Catastrophe Modelling and Wording teams, to complement our underwriting experience. This means that we understand our client's risks and can offer tailor-made solutions.



### Dual Stamp

Our Dual Stamp is a unique way for the market to access AIG capacity alongside Lloyd's capacity through Talbot. It allows clients to leverage Talbot's catastrophe modelling, data and analytics capabilities, and Lloyd's licences, as well as the global expertise and risk engineering services of AIG.

## Talbot's International Property D&F sweet spots



**Hotels**



**Financial Institutions**



**Utilities**



**Healthcare**



**Manufacturing**



**Municipalities**



**Retail**



**Well risk managed industrial occupancies**



### We are cautious about:\*

- Underground mining
- Heavy metals and petrochemicals

\*But please come and discuss your requirements with us. We may need more information and additional terms or limits may apply if cover is offered. All offers of cover are subject to sanctions checks.

## The team

### Europe

#### Mark Ladbrook

Head of Property  
M: +44 (0)7958 357 723  
Mark.Ladbrook@talbotuw.com

#### Ollie Richards

Head of International Property  
M: +44 (0)7958 089 1088  
Ollie.Richards@talbotuw.com

#### Daniel Czesnikowski

Class Underwriter – International Property  
M: +44 (0)7976 831 380  
Daniel.Czesnikowski@talbotuw.com

#### Harry Cameron

Class Underwriter – International Property  
M: +44 (0)7467 537 063  
Harry.Cameron@talbotuw.com

#### Natasha Redgrove

Class Underwriter – International Property  
M: +44 (0)7985 299 232  
Natasha.Redgrove@talbotuw.com

#### Alexander Valencia

Class Underwriter – International Property  
M: +44 (0)7939 020 156  
Alexander.Valencia@talbotuw.com

### Asia

#### David Yee

Head of Property, Asia Pacific  
T: +65 6511 1407  
David.Yee@talbotuw.com

#### Jiewei Pang

Class Underwriter – Property  
T: +65 9816 2944  
Jiewei.Pang@talbotuw.com

#### Serena Lee

Underwriter  
T: +65 6303 9351  
Serena.Lee@talbotuw.com

### Joei Lim

Assistant Underwriter  
T: +65 6303 9351  
Joei.Lim@talbotuw.com

### Claims

#### Richard Shiel

Claims Manager  
T: +44 (0)20 7550 3535  
M: +44 (0)7510 371 026  
Richard.Shiel@talbotuw.com

# TALBOT

An  company



[talbotuw.com](https://talbotuw.com)

This marketing material is not intended as an offer or solicitation for insurance and is for informational purposes only.

Products and services are written or provided through Talbot Underwriting Ltd, as managing agent of Syndicate 1183 at Lloyd's ("Talbot") or by other subsidiaries or affiliates of AIG. Products or services may not be available in all countries, and coverage is subject to actual policy terms. Non-insurance products and services may be provided by independent third parties. Talbot is listed on the NAIC International Insurers Department Quarterly Listing of Alien Insurers ("IID-listed insurer"). IID-listed insurers are not licensed and generally do not participate in state guaranty funds, and insureds are therefore not protected by such funds. The term AIG refers to American International Group, Inc. property and casualty insurance operations, including related property and casualty business divisions, but not to any specific subsidiary insurance company. Licensed, surplus lines brokers may obtain products and services from Talbot Specialty Insurance Services, Inc. an AIG subsidiary and affiliated coverholder of Talbot.

Additional information about AIG can be found at [www.aig.com](https://www.aig.com) | YouTube: [www.youtube.com/aig](https://www.youtube.com/aig) | Twitter: [@AIGinsurance](https://twitter.com/AIGinsurance) | LinkedIn: [www.linkedin.com/company/aig](https://www.linkedin.com/company/aig).

© 2023 American International Group, Inc. All rights reserved.

INTENDED FOR LICENSED INSURANCE BROKERS ONLY